

BHIB - The Top 10

BHIB
INSURANCE BROKERS
A Brokerbility Company



As you may expect with BHIB, there is more to us than meets the eye. Below you'll find just a few things that you may or may not know about BHIB, our heritage and our business.

BHIB - at the heart of all we do, we're a traditional, service obsessed independent insurance broker which exists in part thanks to the legacy of 3 great names from the Midlands. **Brett & Randall, O'Connor & Company and Fehner**. We've taken the collective experience and strength of each business to form the BHIB that exists today. We're also proud to have Churchill Insurance Consultants as part of the family, currently trading from their well-established base in North London.

Brokerbility - Formed in 2006, Brokerbility is a network of 30+ likeminded, professional brokers who place in excess of £500m premium into the Insurance Market. We're proud to say that Brett & Randall was the founding member and driving force behind Brokerbility, and BHIB remains very much at the heart of the group to this day. Brokerbility believes in giving support and a voice to the independent professional broker.

Technology - It is abundantly clear that the pace of change will never be this fast, nor will it ever be this slow again! This is why we've invested in our own technology business, **BrokerTech**, who we work closely with, to provide online traded products and efficiencies that are unrivalled in the Insurance industry.

BIG - Taking technology to another level, we have worked with **BrokerTech** and other Brokerbility group members to deliver our online E-trading and delivery platform, BIG (which is short for Brokerbility Information Gateway). Not only does BIG provide access to unique, bespoke insurance products, it also allows us to deliver cover, documents and information as quickly as is possible to our clients.

Innovation - We are all increasingly busy people, in both our work and personal lives. This is why technology should be leveraged to make our lives as easy as possible! Our own Customer portal & App provides real time access to policy and claims information and documentation as well as literature, risk management advice and more, all tailored to an individual clients' trade or sector of business.

We believe that technology is a necessity not an option, and it should be embraced!

Professionalism – Insurance is a serious matter and our clients and prospects need to know they are dealing with professionals. This is why we've placed huge importance on professionalism within our business. Not only is there a requirement for our customer facing staff to be qualified, we are also proud to be Chartered Insurance Brokers, and also Bronze accredited by Investors In People.

Specialisms & Sectors – Gone are the days of being all things to all men, and BHIB recognise that fact. This is why our company is organised into specialist divisions, to enable the teams to live and breathe the sectors they focus in. So whether your business is in Contracting, Manufacturing, Welfare, Professional services, or wheels based, you can rely on us to truly understand your businesses.

Niche Business – Clubs, societies and professional bodies are growing rapidly across the UK. BHIB recognise that this kind of organisation require unique solutions and service, which is why we have our own dedicated "Affinities" team to handle schemes in areas such as Local Councils, Charities, Media & Entertainment, and Optometrists.

Apprenticeships – We recognise that all successful businesses requires it's next wave of leaders, this is why, by way of the Brokerability Academy, BHIB are great supporters of Apprenticeships within the Insurance Industry. As a business we have overseen the induction of more than 10 apprentices in the last 3 years, and 30+ have been placed across the Brokerability group as a whole.

Corporate Social Responsibility – As a business with its roots firmly in local communities, we take our responsibility to our home very seriously. We're proud headline sponsors of the Leicester Mercury 'Women In Business' Awards, and sponsor of the 'Not For Profit' Award at the Leicester Mercury Business Awards. We're also working with a number of great charities both locally and nationally to ensure that as a business, we always "put a little back"....

BHIB Insurance Brokers is a trading name of BHIB Limited.

Registered office is AGM House, 3 Barton Close, Grove Park, Enderby, Leicester LE19 1SJ.

BHIB Limited is registered in England and Wales number: 829660 Authorised and regulated by the Financial Conduct Authority

We are covered by the Financial Ombudsman Service.

You can find out more at www.financial-ombudsman.org.uk



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